

## CUHWC 2004 Sponsor Prospectus

Dear Colleague:

I am pleased to invite your participation in the **22<sup>nd</sup> Annual College and University Hazardous Waste Conference (CUHWC 2004)**. The Conference will be held on August 8<sup>th</sup> through August 10<sup>th</sup>, 2004 at the Hotel Roanoke in Roanoke, Virginia. The theme for this year's conference is "Managing Today for a Greener Tomorrow." The conference will provide multiple opportunities for presentations and discussions on the concerns and issues that hazardous waste managers deal with on a daily basis. This national conference traditionally attracts over 300 environmental professionals from 200 different colleges and universities. We hope you will join us as a sponsor and look forward to seeing you at the 22<sup>nd</sup> Annual College and University Hazardous Waste Conference in August!

Sincerely,



Frank Imperatore  
Conference Host  
Virginia Tech  
459 Tech Center Drive (0423)  
Blacksburg, VA 24061  
(540) 231-2982  
(540) 231-3944 (fax)  
[imperato@vt.edu](mailto:imperato@vt.edu)



Michelle VanDyke  
Conference Sponsor Coordinator  
Virginia Tech  
459 Tech Center Drive (0423)  
Blacksburg, VA 24061  
(540) 231-2981  
(540) 231-3944 (fax)  
[mvandyke@vt.edu](mailto:mvandyke@vt.edu)

### Sponsor Exhibition Details

- Booth space includes 6 foot table, pipe & draping, two chairs, one wastebasket and one electrical outlet.
- Sponsor booths will be set up in the main conference room which will be used for the opening reception and meals.
- Other furnishings can be ordered through Hollins Exposition Services (540) 362-3940 (conference exclusive provider of labor and drayage services)

### Sponsor Benefits

- Interact directly with conference attendees.
- Contact new prospects and generate leads.
- Contribute to national dialogue on hazardous waste topics and related issues in a open, frank environment.
- Company logo will be prominently displayed on conference website, conference program and swag.
- Promote your company image and maximize exposure to the college and university market.
- Receive complimentary conference registration(s).
- Attend all conference events (general sessions, opening reception, meals, breaks, tours and excursions).

### Sponsor Exhibit Schedule

Sunday, August 8, 2004  
5:30 p.m. to 9:00 p.m. (opening reception)

Monday, August 9, 2004  
8:00 a.m. to 4:00 p.m.

Tuesday, August 10, 2004  
8:00 a.m. to 2:00 p.m.

Set up:  
Sunday, August 8, 2004 TBA  
Breakdown:  
Tuesday, August 10, 2004 2:00 p.m. – 6:00 p.m.



Conference web site

[www.ehss.vt.edu](http://www.ehss.vt.edu)

Host hotel web site

[www.hotelroanoke.com](http://www.hotelroanoke.com)

Conference attendees are decision makers for the following services and products:

**Disposal Services:**

- Hazardous waste
- Mixed Waste
- Radioactive Waste
- Universal Waste
- Regulated Medical Waste
- E-Waste
- Cylinders
- Explosives

**Supplies:**

- DOT Containers, labels, and etc.
- Spill Response
- Laboratory Safety
- PPE
- Waste containers
- Waste storage

**Training :**

- DOT Hazmat employee
- OSHA HAZWOPER
- EPA RCRA
- Chemical Safety

**Other Environmental Services :**

- Emergency Response
- Remediation
- Testing & Monitoring
- Engineering
- Analytical

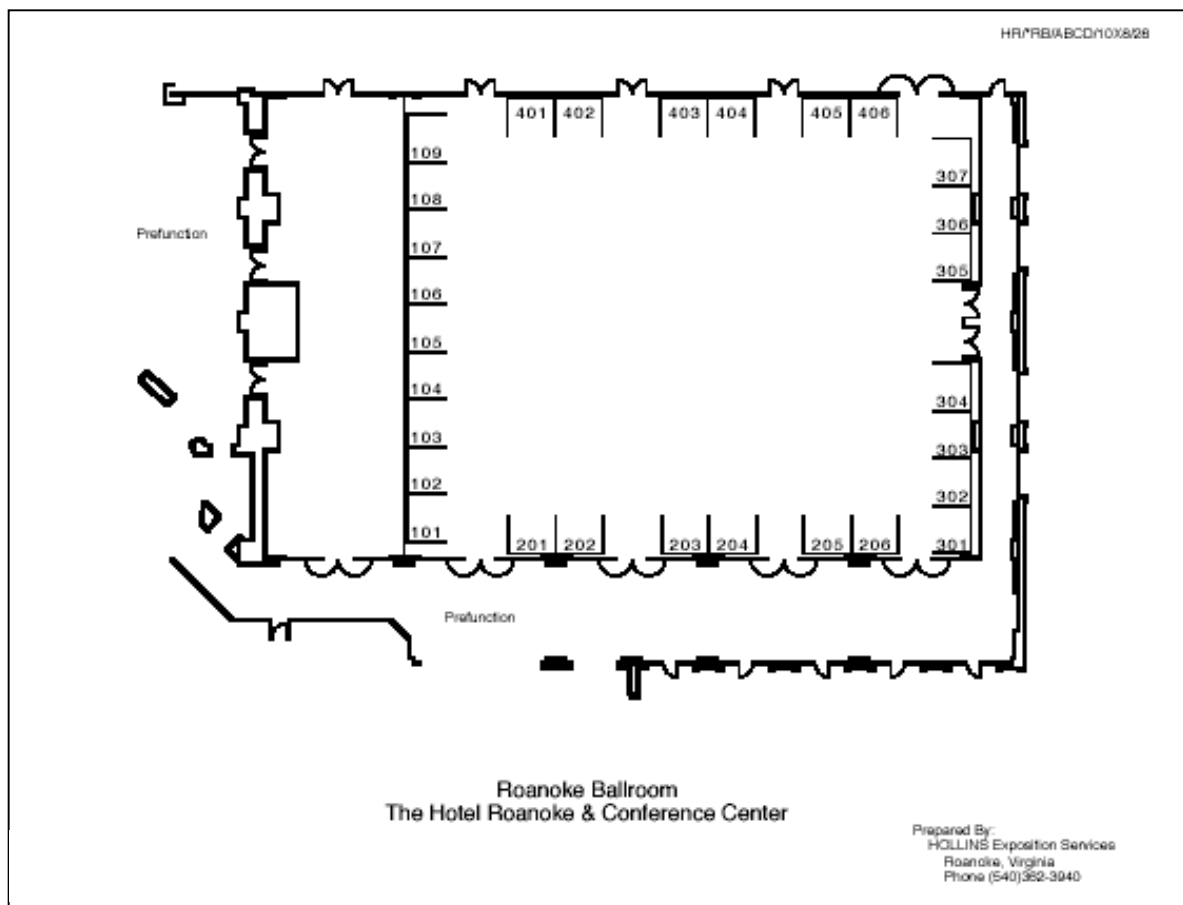
**Software :**

- Hazardous waste management
- MSDS
- Training
- Safety
- Chemical inventory
- Environmental management

**References :**

- Chemical safety
- Regulations
- Compliance
- Laboratory safety

Tentative Lay Out of Sponsor's Exhibition Booths



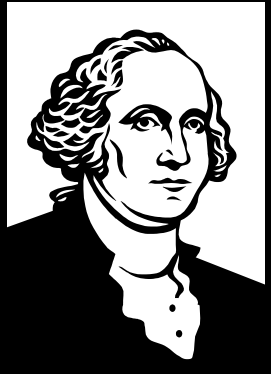

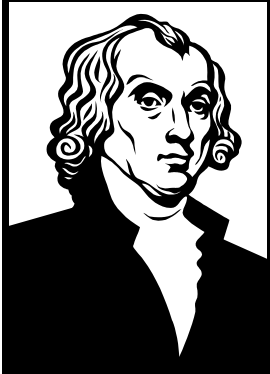
## Partial List of Past Conference Participants

ABS Consulting	GZA GeoEnvironmental, Inc.	South Dakota State University	University of Nevada, Reno
ADOA	Halloran & Sage, LLP	Southern Illinois University	University of New England
AGEISS Environmental, INC	Hamilton College	Stanford University	University of New Mexico
Alabama A&M University	Harvard University	State University of New York at Geneseo	University of North Carolina
Arizona State University	Hastings College	SUNY/Binghamton University	University of North Dakota
Arkansas State University	Hawkeye Community College	Syracuse University	University of Northern Iowa
Army Corps of Engineers	Heat Treatment Services	Taiwan-EPA, Bureau of Solid Waste	University of Notre Dame
Ashland University	Heritage Environmental Services, LLC	Texas A&M University	University of Oklahoma
Auburn University	HMTRI/Kirkwood Community College	Texas Tech University	University of Oregon
Auraria Higher Education Center	HTR-Group	The Catholic University of America	University of Pennsylvania
Baylor College of Medicine	Idaho State University	The Forrester Group, Inc.	University of Rhode Island
Baylor University	Indiana State University	The National Institute of Health	University of Rochester
Binghamton University	Indiana University	The Rockefeller University	University of Sonora
Black Hawk College	Indiana University Southeast Police Dept.	The State University of New York	University of South Florida
Boise State University	Indiana University-Purdue University	TIER DE, Inc.	University of Texas
Boston College	Integrated Environmental Services, Inc.	Transportation Security Administration	University of Texas at Austin
Boston University	Iowa Lakes Community College	Treatment One, SET Environmental, Inc.	University of Texas System
Bowling Green State University	Iowa State University	Trinity College	University of Texas, Medical Branch
Bozad Engineering Investment	Iowa Valley Community College District	Tufts University	University of the South
Bridgewater State College	Iowa Waste Reduction Center	Tulane University	University of Toledo
Brigham Young University	Johns Hopkins University	UC Riverside-EH&S	University of Utah
Brown & Caldwell	Johns Hopkins University School of Medicine	UNC-Chapel Hill	University of Virginia
California Institute of Technology	Kansas State University	Union College	University of Washington
California State University	Kettering University	United States Department of Transportation	University of West Florida
California State University, Dominguez Hills	Kroll Associates	United States Environmental Protection Agency	University of Wisconsin
Carnegie Mellon University	Louisiana State University	United States Merchant Marine Academy	University of Wyoming
Catholic University of America	Louisiana Tech University	Univ. of Colorado Health Sciences Center	URS Corporation
Central Missouri State University	Loyola University-New Orleans	University of Akron	US Liquids, Inc.
Chart Industries, Inc.	Luther College	University of Alabama at Birmingham	USDA, ARS, MWA, NADC
Clean Harbors Environmental Services, Inc.	Maharishi University of Management	University of Alaska	Utah State University
Coe College	Maricopa County Community College	University of Arizona	Vanderbilt University
Colgate University	Massachusetts Institute of Technology	University of British Columbia	Vertere
College of the Ozarks	Memorial Hospital	University of Buffalo	Victoria Justus & Associates
Colorado College	Miami University of Ohio	University of Calgary	Virginia Tech
Colorado Dept. of Public Health & Environmental	Michigan State University	University of California	VWR Safety
Colorado School Of Mines	Mississippi State University	University of Colorado	Wartburg College
Colorado State University	Mount Mercy College	University of Connecticut	Washington State University
Colorado State University at Pueblo	Nebraska Environmental Quality	University of Delaware	Washington University
Columbia University	New Mexico State University	University of Florida	Weill Cornell Medical College
Concordia University	Northern Illinois University	University of Georgia	Wesleyan University
Cornell University	Northwest Missouri State University	University of Illinois	West Chester University
Creighton University	Northwestern College	University of Illinois at Chicago	West Liberty State College
Des Moines Area Community College	Northwestern University	University of Illinois at Urbana-Champaign	Western Kentucky University
Des Moines University	Onyx Environmental Services, LLC	University of Iowa	Western Michigan University
Disposal Consultant Services	Park University	University of Irvine	Western Nebraska Community College
Dordt College	Pennsylvania State University	University of Kansas	Westminster College
Drake University	Pima Community College	University of Louisville	Williams College
Duke University	Pollution Control Industries	University of Mary Hardin-Baylor	Woodard & Curran
Duke University & Medical Center	Portland State University	University of Maryland	WR2, Waste Reduction, Inc.
Duquesne University	PRIZIM, INC	University of Maryland at Baltimore	Wright State University
Earth Protection Service, Inc.	Rechargeable Battery Recycling Corp (RBRC)	University of Massachusetts	Yale University
Eastern CT State University	Rockefeller University	University of Memphis	
Eastern Illinois University	Rutgers University	University of Miami	
Eastern Iowa Community College District	Rutgers University-EH&S	University of Minnesota	
Five Woods International	SAIC-Frederick	University of Minnesota - Morris	
Florida Atlantic University	Saint John's University/College of St. Benedict	University of Minnesota-Crookston	
Florida State University	Saint Louis University	University of Missouri	
Georgetown University	Saint Mary's College	University of Missouri at Columbia	
Global Chemical Data	San Diego State University	South Dakota State University	
Gonzaga University	Seattle University	University of Nevada Las Vegas	



22<sup>nd</sup> Annual College and University Hazardous Waste Conference Sponsorship Levels  
August 8-10, 2004



			
<b>Sponsorship Presidential Level</b>	<b>Washington</b>	<b>Jefferson</b>	<b>Madison</b>
Conference contribution	<b>\$5,000 or greater</b>	<b>\$2,500 to \$4,999</b>	<b>\$1,000 to \$2,499</b>
Activity Sponsorship	<b>Sponsor of a Primary activity</b>	Sponsor of a breakfast or lunch	Sponsor of a break
Sponsorship recognition with signage and announcements	<b>Prime placement of company logo on conference materials</b>	<b>Choice</b> placement of company logo on conference materials	Placement of company logo on conference materials
Sponsorship recognition on conference swag	<b>Placement of company logo on principal conference swag</b>	Placement of company logo on other conference swag	N/A
Booth space in exhibitor area, with electricity	<b>Prime space in sponsors' room 10' wide x 8' deep booth</b>	<b>Choice</b> space in sponsors' room 10' wide x 8' deep booth	Space in sponsors' room 6' wide x 8' deep booth
Conference registrations, including tickets to sponsored activity	<b>4 paid registrations</b>	3 paid registrations	1 paid registration
Conference program listing, describing your company's services	<b>Full page ad</b>	Half page ad	Quarter page ad
Web links from conference sponsorship page for at least 1 year	<b>Yes</b>	Yes	Yes

# 22<sup>nd</sup> Annual College and University Hazardous Waste Conference




August 8<sup>th</sup>- 10<sup>th</sup>, 2004

## Sponsor/Exhibitor Registration Form

**1. Please complete this information.** (Name badges must be worn at all times.)

Name:		Badge name:	
Organization:			
Address:			
City:	State:	Zip:	Shirt Size: S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL <input type="checkbox"/> XXL <input type="checkbox"/> XXXL <input type="checkbox"/>
Telephone:	Fax:	E-mail:	

**2. Sponsorship Levels.** Please refer to the CUHWC 2004 Sponsor Prospectus for a full description of the benefits of each level.

<input type="checkbox"/>  Washington	\$5,000	Other attendees from my organization (badge names/shirt sizes): 1) _____ S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL <input type="checkbox"/> XXL <input type="checkbox"/> XXXL <input type="checkbox"/> 2) _____ S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL <input type="checkbox"/> XXL <input type="checkbox"/> XXXL <input type="checkbox"/> 3) _____ S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL <input type="checkbox"/> XXL <input type="checkbox"/> XXXL <input type="checkbox"/>
<input type="checkbox"/>  Jefferson	\$2,500	Other attendees from my organization (badge names/shirt sizes): 1) _____ S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL <input type="checkbox"/> XXL <input type="checkbox"/> XXXL <input type="checkbox"/> 2) _____ S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL <input type="checkbox"/> XXL <input type="checkbox"/> XXXL <input type="checkbox"/>
<input type="checkbox"/>  Madison	\$1,000	None
<input type="checkbox"/> <b>CUHWC In-kind Contributor</b>	In-kind products and merchandise.	Conference packet bag, pens, shirts, tablets, etc. No exhibit space. Please contact Michelle VanDyke (contact information below) for other suggestions.

**3. Exhibit Space.** (Sunday through Tuesday) Please check appropriate items to the right. For information regarding booth size and amenities, please refer to the CUHWC 2004 Sponsor Prospectus. Additional amenities are available exclusively from Hollins Exposition Services for additional fee.

No exhibit space needed  
 Electricity (no charge)

**4. Special Needs/Request.**

**5. Payment Options.** Please make checks payable to: *Treasurer of Virginia Tech*

Total payment: \$ _____	Payment method:	Check <input type="checkbox"/>	AMEX <input type="checkbox"/>	Master Card <input type="checkbox"/>	Visa <input type="checkbox"/>
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If paying with a credit card, please complete the following:

Credit card number: \_\_\_\_\_ Expiration date: Month \_\_\_\_\_ Year \_\_\_\_\_

Cardholder signature: (for faxed or mailed registrations only) \_\_\_\_\_

**6. Sponsor/Exhibitor registration can be done by mail, phone, fax, or e-mail.**

<input checked="" type="checkbox"/> Mail: Michelle VanDyke Virginia Tech 459 Tech Center Drive (0423) Blacksburg, VA 24061	<input type="checkbox"/> Telephone: (540) 231-2981 <input type="checkbox"/> Fax: (540) 231-3944 <input type="checkbox"/> E-mail: <a href="mailto:mvandyke@vt.edu">mvandyke@vt.edu</a>
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Virginia Tech Federal Employer I.D. #: 54-6001805 For more information visit: [www.ehss.vt.edu](http://www.ehss.vt.edu)



22<sup>nd</sup> Annual College and University  
Hazardous Waste Conference (CUHWC 2004)  
August 8-10, 2004



## Exhibitor Rules and Regulations

1. The completed Sponsor/Exhibitor Registration Form must be accompanied by check or credit card information. Confirmation of receipt of registration form will be sent. Full payment must be made before booth assignment will be issued. Exhibitors choosing "Washington" and "Jefferson" sponsorship levels will be assigned prime booth space. Other sponsorship levels will be assigned according to registration date. All exhibitors will receive booth assignments by mail approximately July 1, 2004. Space assignments will be made by CUHWC 2004 Conference Committee. The Conference Committee reserves the right to make final determination of space assignments in the best interests of the Conference. Registrations will not be processed or booth space assigned without the required payment.
2. Refer to CUHWC 2004 Sponsor Prospectus at [www.ehss.vt.edu/HazWasteConf/exhibitors.htm](http://www.ehss.vt.edu/HazWasteConf/exhibitors.htm) for covered benefits at each level.
3. To be guaranteed placement of company logo on conference material, Sponsor/Exhibitor Registration Form and payment must be received by May 1, 2004.
4. Exhibitor withdrawal policy:  
Written notification must be sent to:  
Michelle VanDyke, Conference Sponsor Coordinator (540) 231-2981  
Virginia Tech (540) 231-3944 (fax)  
459 Tech Center Drive (0423) [mvandyke@vt.edu](mailto:mvandyke@vt.edu)  
Blacksburg, VA 24061
5. A full refund, less \$100 administrative fee per booth, will be granted if cancellation is made by midnight, April 30, 2004. If cancellation occurs between May 1 and June 30, 2004, 50% refund will be given; thereafter, no refund will be given. If an exhibitor fails to occupy the contracted space without prior notice, no refund will be given.
6. Exhibitor eligibility: Products and services must be related to the management of hazardous waste, environmental, health and safety or similar activities.
7. Exhibitors may start setting up displays in the Hotel Roanoke's Roanoke Ballroom on Sunday, August 8, 2004. All exhibitors will receive by mail approximately July 1, 2004 designated set-up time for displays. CUHWC 2004 activities in the Roanoke Ballroom will start at 5:30 p.m. on Sunday, August 8. Roanoke Ballroom will open at 6 a.m. on Monday, August 9. Tear down must be completed by 6 p.m. on Tuesday, August 10, 2004.
8. Exhibit space will consist of a 30"x72" table with cover and skirting in an area measuring (3' drape sides, 8' drape backdrop), an I.D. sign, 2 armless chairs and a trash can.
9. Exhibitors cannot share exhibit space. Each company must contract for its own space.
10. No one shall distribute printed material, samples, souvenirs, and the like except from within rented space.
11. Use discretion and care with the use of audio/visual equipment. Sound levels must be maintained at a conversational level and not interfere with neighboring exhibits. The Conference Committee before their use must review special effects and any equipment usage.
12. Exhibitors must carry insurance to cover exhibit material against damage and loss, and public liability insurance against injury to the person and property to others. Roanoke Ballroom is locked at night and a room will be available to lock up some exhibit valuables, but exhibitors are ultimately responsible for securing any valuable material/equipment. Virginia Tech, CUHWC 2004 and Hotel Roanoke are not liable for lost or damaged items.
13. Cost of repairing any damages to the exhibit hall will be billed to the responsible exhibitor. Nothing can be posted on, tacked to, nailed to or attached to the columns, walls, floors, ceiling, furniture, or other properties of the Hotel Roanoke's or Virginia Tech's facilities.
14. Exhibitors are responsible for delivery, setup and removal of all exhibit materials. Conference organizers will not provide staff or equipment. Further details regarding set up and shipping will be sent with confirmation of registration.
15. If an act of God or government terminates the Conference, the contract for exhibit space will be terminated without prejudice. Virginia Tech and CUHWC 2004 will not incur liability for damages sustained by exhibitors as a result of such termination.
16. Exhibitors wishing to provide door prize drawings should display the prizes at their booths. Time will be allocated during the Tuesday, August 10, lunch period for exhibitors to award prizes.
17. Specifications, rules, regulations, concerns, disagreements and decisions not addressed herein are completely at the discretion of CUHWC 2004, represented by the Conference Sponsor Coordinator and Conference Committee.
18. For further information, contact **Michelle VanDyke, Conference Sponsor Coordinator, Virginia Tech, 459 Tech Center Drive (0423), Blacksburg, VA 2406, (540) 231-2981, (fax) (540) 231-3944, [mvandyke@vt.edu](mailto:mvandyke@vt.edu).**